





CONTENTS

Living your values as a trustee Trustees as volunteers Trustee talent planning toolkit Trustee matching works Leading your organisation Trustee duties: where do I start?

LIVING YOUR VALUES AS A TRUSTEE

One hears much in industry about the values of a company, and of the desire for everybody involved with the Company to live the corporate values. Many companies spend thousands of pounds drawing up their corporate values and ensuring that they are embedded in every aspect of the business. I have just gone through two such strategic reviews for the sports of which I am a Non-Executive Director. The process for each took nearly a year.

But, how do we bring the values that we apply in our work life to our life as a trustee in a Jewish communal charity? Is there overlap between the values that we live at work and the values that we apply in the charities of which we are trustees? Is there a difference between our own individual values as Trustees and the values of our organisations?

In many ways, the very fact that we have volunteered to be trustees suggests that we do have a core set of share values. But there is a need also to recognise certain values that would apply primarily to our charitable role and are not necessarily applicable to the corporate world.

One common example in the charitable world is the need to be open and transparent and to encourage the organisation to be the same. Too often, charities are closed and secretive, whereas openness and charity builds confidence and trust amongst donors and service users. Another might be to ensure that when you volunteer, you serve the needs of the community, rather than be in it for yourself. There are many benefits to being a trustee of a charity, but the biggest is the satisfaction of making a difference to your community. That smile and sigh of satisfaction that you give when you think of the difference that your work as a trustee is making to the world around you justifies the time and effort that you put in.

You might have values that are important to you in your daily life. Why would you not imbue the charity that you serve with those same values? Important to me are being trusted, having integrity, respecting other people's views, and always being cheerful and friendly. Are they important to you? If so, how can you ensure that the charity reflects your own values?

Values are as important in the charitable world as they are in the corporate world. Trustees can bring their wider experience to help the charity to live its values. But crucially, trustees can bring their own values to the charity and in that way, develop themselves as well as the charity.

I hope that tonight you have the chance to learn about your own values as a trustee and how you might better apply them for the benefit of the community.

Simon Johnson Chief Executive Jewish Leadership Council

TRUSTEES AS VOLUNTEERS

There are many hundreds of thousands of trustees of registered charities in England and Wales. Week in, week out, they give up time to work voluntarily, navigating various challenges to ensure their organisations are effective and well-run.

From small community organisations, to household names, national and international organisations, with hundreds of millions of pounds' turnover, our sector is led by volunteers.

These volunteers provide critical expertise and take on significant responsibilities. As this week is Volunteers Week it's right that we take the opportunity to pause and recognise the commitment of trustees but also reflect on how we can better support these volunteers to fulfil their duties. In particular, the way we train and how we recruit trustees are two key drivers behind good governance.

Training and support

The importance of offering induction, training and ongoing support for trustees is something which the House of Lords select committee on charities recent report 'Stronger Charities for a Stronger Society' highlighted a key priority for the sector.

It is a matter of course, when hiring for a job or appointing a volunteer to deliver a project, that there would be a detailed conversation about the support and development the individual needed to fulfil their duties. Yet this is easily forgotten when it comes to trustees. Too often we assume our most senior volunteers to be experts, fully formed in all aspect of their role from day one.

Training for trustees, in their governance duties but also in other specialist areas, informed through structured skills audits should form a top priority for boards. At NCVO we have developed our online tools training and resources to help board identify and plug skills gaps.

Ideas and discussion

Given that it's Volunteers' Week we should also think about how we attract new trustees to volunteer from different age groups and backgrounds. The sectors new draft code of governance emphasises the importance of board diversity in its broadest sense. Its key then to ask; 'how do we attract trustees who will approach issues with a different perspective?'

One opportunity, highlighted by the House of Lords report is increased cross-sector recruitment and the potential of a statutory duty to allow employees time off for trustee duties. Through our corporate volunteering programme Step on Board we at NCVO have helped over one hundred senior corporate employees join charity boards. These volunteers have rarely been trustees before but are having a huge impact on organisations they join – bringing expertise, and in many cases a totally different perspective to meetings. This cross-sector working offers real opportunity to attract new trustees.

The case for good governance in charities led by committed and engaged trustees with an understanding of their role, appropriate skills and an ability to lead has never been clearer. However, we must do all we can to recruit and support and celebrate the work of our trustees like we would any other volunteer.

Karl Wilding Director of Public Policy and Volunteering NCVO



TRUSTEE TALENT PLANNING TOOLKIT

The identification and management of Trustees is done with varying levels of effectiveness.

Potential trustees aren't fully aware of the specific opportunities in the community. Organisations aren't aware of talented potential trustees. Only rarely is there a quality process in place to ensure effective succession. As a result, often trustees with inappropriate skills and experiences are in place, and boards underperform.

Having a best practice toolkit available would give chairs and chief executives the ability to attract, develop and manage trustees to significantly improve the performance of charity boards within the Jewish community, with the ultimate aim of raising the quality of leadership in the charitable sector and the service provided to beneficiaries.

Working in conjunction with a range of charities, this toolkit has now been developed. At its core is a competency framework, which provides a simple language to describe the requirements of roles and the skills and interests of people in leadership roles in the Jewish community. This framework is used to describe both roles and people.

In addition taking the best of what works currently, both in the Jewish voluntary sector and elsewhere, a range of practical, best practice techniques and templates have been developed and piloted, covering areas such as succession planning, recruitment, induction, personal development reviews and assessing board effectiveness. The driver has been to create simple to use tools that provide the levels of professionalism expected of modern trustees and charities. All the tools can be adapted, and have the flexibility to be used by organisations of different sizes and levels of sophistication. Each organisation will pick and choose which tools to use, depending on their individual needs.

The benefits of using the toolkit include:

- Attracting a higher calibre of trustee
- Improving the fit between trustee and charity
- Greater satisfaction among trustees
- Improved performance of charities in meeting both their statutory duties and creating change
- A more planned approach to trustee succession

For further details please contact Lead or JVN.

Jonathan Bergwerk HR and Organisation Development Consultant

2017 JEWISH Community TRUSTEES' Conference



Speak to Lead or JVN about

The New Trustee Talent Planning Toolkit designed to address these issues in order to enhance your organisation's performance.

Contact nicky@lead.thejlc.org or leonie@jvn.org.uk





TRUSTEE MATCHING WORKS

Recruiting the right Trustee is a crucial task for any charity. The more effective the Board of Trustees, the greater the difference the organisation will make.

From the trustees' perspective, being a Trustee can be rewarding and enjoyable. It is a great way to be involved in the community while at the same time making a difference to a cause that matters to them. As a trustee one meets new people, uses existing skills in a new context and also has a chance to develop new expertise.

Being a trustee today is different to how it was a decade ago. Trustees need to understand governance in greater depth, and with funding tight, Trustees with specific skill sets and pro-active attitudes are needed to contribute in practical, hands-on ways.

JVN has been involved in trustee recruitment and matching since its inception 10 years ago. In 2014, it launched its Trustee Connection Service as a more structured way of recruiting these dedicated and skilled volunteers. With more and more people using JVN as a means of finding the right volunteering opportunity, more potential trustees have surfaced who have the right backgrounds and skills to take up board positions. This also enables charities to rely less on their immediate contacts and network, and allows them to recruit from a much wider pool of talent.

JVN does not provide a full recruitment service but rather what we call a "connecting service". It makes an initial recommendation based on a face-to-face interview, examination of the applicant's CV and their affinity with and understanding of the mission of the charity. JVN will stress to the candidate the responsibilities of the Trusteeship and the time commitment needed, following which a connection will be made. We also suggest that potential trustees take some time to get to know the charity and the other board members before committing. Attending a board meeting may well be part of this process.

In this role as a connector, JVN has matched and introduced 55 potential trustees to charities with board vacancies, with a successful placement rate of 75%. This also includes a number of school governor positions – an area JVN has only recently explored.

However, finding suitable candidates is only part of what is needed to have an effective board now and in the future. A skills audit, well-defined roles, effectiveness reviews and inductions are all part of the Trustee Talent Panning Toolkit that is launched at today's conference. Designed by Jonathan Bergwerk together with JVN and Lead, the toolkit is ground-breaking for the charity sector. It has been developed because of a perceived need for charities to become more professional in the recruitment of their leaders, and for leaders to perform better in their roles. In doing so, charities will be able to develop better strategic objectives and clearly define their direction in the changing charity world. This is entirely in line with the new Charity Governance Code with its focus on board effectiveness and strategic leadership.

If you are a charity looking for Trustees or an individual seeking a Trustee role, please get in touch with Lia Bogod at lia@jvn.org.uk.

Lia Bogod Head of Volunteering Jewish Volunteer Network

THINK VOLUNTEERING THINK JVN

Connecting you to your perfect volunteering opportunity





For hundreds of options visit www.jvn.org.uk or call 020 8203 6427

Registered Charity Number 1130719

LEADING YOUR ORGANISATION

"People become charity trustees because they believe in something and want to make a difference. They don't want to waste their time on bureaucracy. But nor do they want their efforts wasted by ineffectiveness or undermined by the behaviour or actions of others.

Governance might sound dull or technical, but it's a simple idea. It's about making sure that your charity is well-governed. It's about ensuring the charity has the policies, systems and procedures that it needs, and that these are followed. It's also about encouraging the right attitudes, behaviour, relationships and values."

Sarah Atkinson

Director, Policy & Communications **Charity Commission**

The Changing Face of the Governance Code, February 2017

Being a trustee is a great privilege and a great responsibility. Trustees, together with the CEO and Senior Leadership Team, are the key leaders of the organisation and need to ensure its future sustainability. To do this, as well as ensuring best practice governance and the highest level of income to be able to deliver the organisational aims, trustees need to keep their eyes on the big picture items – why does the organisation exist, what is our vision, how are we going to deliver that vision, how do we bring people with us?

Lead, the leadership development division of the Jewish Leadership Council, exists to develop leaders with ambition, ability and authenticity to lead our vibrant and vital Jewish community.

We believe that inspiring and mindful leadership is needed across the organisation and that leaders should be given the opportunity to further develop their skills, knowledge and experiences, whether in a lay or professional capacity.

This enables leaders to promote a clear shared vision, rationale and plan for their activities so

they can achieve the necessary goals they set out to. Bringing a team with you along this journey can be the difference between achieving your organisation's goals or not.

Our annual Trustees Conference, run in partnership with JVN, brings together leaders from over 45 organisations, providing a fantastic opportunity for shared learning from experts in their field and communal colleagues, as well as for potentially exploring areas for collaboration.

This year's specific theme gives the opportunity for trustees and CEOs to think about leading their Jewish organisation through challenging times.

As Professor John Schaar once said, "The future is not some place we are going to, but one we are creating. The paths to it are not found but made, and the activity of making them changes both the maker and the destination."

Debbie Fox and Mike Webber Lead Chairs Nicky Goldman Lead Executive Director



There is an abundance of good guidance available for charity trustees on the Charity Commission's website and on other umbrella organisation sites, but it is much easier to find if you know what you are looking for.

We hope this list is helpful in signposting you to some of the key pieces of information and guidance. This list also gives charity trustees a better idea of some of the common issues that they will need to be familiar with.

This guide is compiled by Bond Dickinson

Rond Dickinson

The law firm that focuses on what matters most

As one of the leading law firms in the UK, we offer a national network of offices and significant expertise working with the community.

From charities to real estate, corporate and commercial to litigation, data protection to fundraising, we have specialist lawyers who can assist you with all your legal needs.

We are pleased to support the 2017 Trustees' Conference.

To explore how we can deliver what matters most to you or your charity, contact Jo Coleman on: +44 (0)207 788 2450 or visit: www.bonddickinson.com

Follow us

@bonddcharities

Aberdeen | Bristol | Leeds | London | Newcastle | Plymouth | Southampton

BASIC GUIDANCE

DASIG GUIDANGE		
The essential Trustee: what you need to know	CC3	www.gov.uk/government/publications/the-essential-trustee-what- you-need-to-know-cc3
Charity trustee: what's involved	CC3a	www.gov.uk/guidance/charity-trustee-whats-involved
The Register of Charities		www.gov.uk/find-charity-information
PUBLIC BENEFIT		
Public benefit: the public benefit requirement	PB1	www.gov.uk/government/publications/public-benefit-the-public-benefit-requirement-pb1
Public benefit: running a charity	PB2	www.gov.uk/government/publications/public-benefit-running-a-charity- pb2
Public benefit: reporting	PB3	www.gov.uk/government/publications/public-benefit-reporting-pb3
CHARITY GOVERNANCE		
Good Governance: A code for the Voluntary and Community Sector		http://www.governancecode.org/full-code-of-governance/
Good Governance: A code for smaller organisations		http://www.governancecode.org/code-for-smaller-organisations/
The hallmarks of an effective charity	CC10	https://www.gov.uk/government/publications/the-hallmarks-of-an- effective-charity-cc10
TRUSTEE BOARD		
Finding new trustees	CC30	www.gov.uk/government/publications/finding-new-trustees-cc30
Users on board: beneficiaries who become trustees	CC24	www.gov.uk/government/publications/users-on-board-beneficiaries-who- become-trustees-cc24
Trustee board: people and skills		www.gov.uk/guidance/trustee-board-people-and-skills
Charity trustee: Declaration of Eligibility and Responsibility		www.gov.uk/government/uploads/system/uploads/attachment_data/ file/490837/trustee_declaration_v_8.pdf
Guidance on the fit and proper persons test	HMRC	www.gov.uk/government/publications/charities-fit-and-proper-persons- test/guidance-on-the-fit-and-proper-persons-test
Charity trustees: resignation and removal		www.gov.uk/guidance/charity-trustees-resignation-and-removal
Trustee expenses and payments	CC11	www.gov.uk/government/publications/trustee-expenses-and-payments-cc1
Payments to charity trustees: what the rules are		www.gov.uk/government/guidance/payments-to-charity-trustees-what-the rules-are
RESERVES		
Charity reserves: building resilience	CC19	www.gov.uk/government/publications/charities-and-reserves-cc19
INVESTMENTS		
Charities and investment matters: a guide for trustees	CC14	www.gov.uk/government/publications/charities-and-investment- matters-a-guide-for-trustees-cc14
Writing your charity's investment policy	CFG/ CIG	www.cfg.org.uk/Policy/investment/~/media/Files/Policy/Investment/ Writingyourcharitysinvestment%20policya%20guide.ashx
CHARITY LAND		
Acquiring land	CC33	www.gov.uk/government/publications/acquiring-land-cc33
Sales, leases, transfers or mortgages: what trustees need to know about disposing of charity land	CC28	www.gov.uk/government/publications/sales-leases-transfers-or- mortgages-what-trustees-need-to-know-about-disposing-of-charity- land-cc28

MEETINGS, DECISIONS AND CONFLICTS

Charities and meetings	CC48	www.gov.uk/government/publications/charities-and-meetings-cc48
Charity meetings: making decisions and voting		www.gov.uk/guidance/charity-meetings-making-decisions-and-voting
It's your decision: charity trustees and decision making	CC27	www.gov.uk/government/publications/its-your-decision-charity-trustees-and- decision-making
Conflicts of Interest: a guide for charity trustees	CC29	www.gov.uk/government/publications/conflicts-of-interest-a-guide-for-charity- trustees-cc29
Association of Chairs: "A Chair's Compass"		https://www.associationofchairs.org.uk/wp-content/uploads/2014/10/AoC_ ChairsCompass_final.pdf
Charities and litigation: a guide for trustees	CC38	https://www.gov.uk/government/publications/charities-and-litigation-a-guide-for- trustees-cc38

ACCOUNTS

Prepare a charity annual return		www.gov.uk/guidance/prepare-a-charity-annual-return
Prepare a charity's annual accounts		www.gov.uk/guidance/prepare-charitys-annual-accounts
Charity Finances: Trustee Essentials	CC25	https://www.gov.uk/government/publications/managing-charity-assets-and- resources-cc25/managing-charity-assets-and-resources
Internal financial controls for charities	CC8	https://www.gov.uk/government/publications/internal-financial-controls-for- charities-cc8
Charity reporting and accounting: the essentials (Nov 2016)	CC15d	https://www.gov.uk/government/publications/charity-reporting-and-accounting-the- essentials-november-2016-cc15d/charity-reporting-and-accounting-the-essentials- november-2016-cc15d
Charity accounting templates: accruals accounts	CC17	https://www.gov.uk/government/publications/charity-accounting-templates- accruals-accounts-cc17-sorp-frs-102
TRADING AND TAX		
Charities and Trading	CC30	www.gov.uk/guidance/charities-and-trading
Trustees, trading and tax: how charities may lawfully trade	CC35	www.gov.uk/government/publications/trustees-trading-and-tax-how-charities-may- lawfully-trade-cc35
Charity trading: selling goods & services		www.gov.uk/guidance/charity-trading-selling-goods-and-services
FUNDRAISING		
Charities and Fundraising	CC20	www.gov.uk/government/publications/charities-and-fundraising-cc20
Charities: working with companies and professional fundraisers		www.gov.uk/ guidance/charities-working-with-companies-and- professional-fundraisers
ICO Data Protection Guidance: Privacy Notices, transparency and control		https://ico.org.uk/for-organisations/guide-to-data-protection/ privacy-notices-transparency-and-control/
ICO Data Protection Guidance: Direct Marketing Guidance		https://ico.org.uk/media/for-organisations/documents/1555/direct- marketing-guidance.pdf
Fundraising Regulator: Personal Information and Fundraising: Consent, Purpose and Transparency		https://www.fundraisingregulator.org.uk/information-registration- for-fundraisers/guidance/personal-information-fundraising-consent- purpose-transparency/

POLITICAL CAMPAIGNING

PULITICAL CAMPAIGNING		
Speaking out: guidance on campaigning and political activities by charities	CC9	www.gov.uk/government/publications/speaking-out-guidance-on- campaigning-and-political-activities-by-charities-cc9
Charities, Elections & Referendums		www.gov.uk/government/uploads/system/uploads/attachment_ data/file/346058/elect.pdf
PUBLIC SERVICE DELIVERY		
Charities and public service delivery: an introduction and an overview	CC37	www.gov.uk/government/publications/charities-and-public-service- delivery-an-introduction-cc37
INSURANCE AND PENSIONS		
Charities and insurance	CC49	www.gov.uk/government/publications/charities-and-insurance-cc4
CFG: Navigating the Charity Pensions Maze		http://bit.ly/2nMxarl
SAFEGUARDING		
Charities: how to protect vulnerable groups including children		www.gov.uk/guidance/charities-how-to-provide-vulnerable-groups- including-children
Safeguarding children and young people		www.gov.uk/government/publications/safeguarding-children-and- young-people
Regulated activity in relation to children; scope		http://bit.ly/2jygzoa
Working together to safeguard children		https://www.gov.uk/government/publications/working-together-to- safeguard-children2
GRANT MAKING		
Charities: due diligence checks and monitoring end use of funds		www.gov.uk/government/publications/charities-due-diligence- checks-and-monitoring-end-use-of-funds
Information for charities working internationally including legal requirements and good practice		www.gov.uk/charities-how-to-manage-risks-when-working- internationally
EQUALITY ACT		
Equality Act: guidance for charities		www.gov.uk/government/publications/equality-act-guidance-for-charities
Faith-based charities		www.gov.uk/government/publications/faith-based-charities
REPORTING SERIOUS INCIDENTS		
How to report a serious incident in your charity		www.gov.uk/guidance/how-to-report-a-serious-incident-in-your- _ charity
VOLUNITEEDO		
VOLUNTEERS		

This guide is generously sponsored by



Savills 15 St John's Wood High Street, London, NW8 7NG www.savills.co.uk



f @leadinspiringjewishleaders @Lead_ 020 7242 9734 info@lead.thejlc.org www.jlead.org.uk



@JewishVolunteeringNetwork
 @JVN_org_uk
 @JVN_org_uk
 @jvn.org.uk
 www.jvn.org.uk

.....